IPI Academy

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Presented by
Falconbury

The Foreign Corrupt Practices Act (FCPA): Navigating US Bribery Laws for International Businesses

29 January 27
+ 2 July 27

Master FCPA compliance for international business operations. Learn jurisdictional triggers, third-party risks and enforcement strategies to protect against multi-million dollar fines.

Format:
Live online

CPD:
6 hours for your records

Certificate of completion

Course overview

Anti-corruption compliance is business critical. In today's global economy, the risk of corruption and bribery is not confined to any one jurisdiction - and neither is the reach of enforcement.

With the US Foreign Corrupt Practices Act (FCPA) and the UK Bribery Act setting the international benchmark for anti-bribery regulation, businesses operating across borders face complex legal, financial and reputational risks.

As global business operations become more interconnected, U.S. anti-corruption enforcement is reaching further than ever. What many companies underestimate is the extraterritorial reach of these laws. A UK or EU company doesn't need a physical presence in the US to fall under the scope of the FCPA - transactions in US dollars, partnerships with US-listed companies, or simply touching US markets through third parties can trigger exposure. The stakes are high: multi-million dollar fines, criminal liability for individuals, debarment from public contracts and irreversible reputational harm.

This training course provides critical insight into how the FCPA applies in practice, how to navigate the complex requirements, and how businesses can effectively mitigate the risks through third-party management, sound policies, due diligence and practical compliance strategies.

Key topics covered include:

- The scope and structure of the FCPA
- The cost of corruption
- Anti-corruption frameworks
- How and when UK/EU companies fall under US jurisdiction
- Warning signs of potential violations
- Best practices in due diligence and monitoring
- Working with third parties and challenges in joint ventures

This intensive and practical training course is a must-attend for any organisation engaged in cross-border operations, particularly those working in regulated industries, emerging markets, or with government-linked contracts. It will equip you to recognise red flags, understand enforcement risk and implement preventive measures that protect your business and your people.

During this course our expert trainer uses a mix of theory, case studies and practical exercises to deliver essential training on the FCPA and global anti-corruption standards, giving professionals the knowledge they need to operate confidently and compliantly in high-risk and international environments.

Our expert trainer, Manoj Nair, also presents a course on The UK Bribery Act.

Benefits of attending

By attending this training course, you will:

- **Gain** a clear understanding of the FCPA's scope and jurisdiction
- **Learn** who is covered by the anti-bribery provisions
- **Get to grips** with the jurisdictional conduct that tiggers the provisions
- **Understand** an organisations' responsibilities
- **Strengthen** your knowledge to create an effective compliance programme
- **Explore** the warning signs of potential FCPA violations
- **Examine** the types of resolutions with the DOJ and the SEC
- **Enhance** third-party due diligence and be audit and investigation ready

Who should attend?

This is an essential training course for all professionals seeking a practical understanding of the Act and implementation strategies, including:

- In-house legal counsel
- Directors, board members and senior executives
- Compliance and legal professionals
- Risk and governance officers
- Finance and audit professionals
- Procurement and supply chain managers
- Business development managers
- M&A and corporate development teams
- Operations and project managers
- International business managers
- Export control and trade compliance officers
- All professionals involved in government dealings or third party business relationships

Programme

FCPA overview

- The cost of corruption
- Historical background of the FCPA
- Role of the Department of Justice (DOJ)
- Role of the Securities and Exchange Commission (SEC)
- Law enforcement partners
- OECD Working Group on Bribery and Anti-Bribery Convention
- UN Convention Against Corruption
- Other relevant anti-corruption conventions

FCPA: Anti-bribery provisions

- Who is covered by the anti-bribery provisions
- Jurisdictional conduct that triggers the provisions
- The 'Business Purpose' test
- Meaning of 'Corruptly' and 'Wilfully'
- Definition of 'Anything of Value'
- Who qualifies as a 'Foreign Official'
- Treatment of payments to third parties
- Facilitating or expediting payments
- Application to extortion or duress scenarios
- Principles of corporate liability:
  - Parent–subsidiary liability
  - Successor liability

FCPA: Accounting provisions

- Books and records provision
- Internal controls provision
- Potential reporting and anti-fraud violations
- Management's responsibilities

Who is covered by the accounting provisions?

- Civil liability for issuers, subsidiaries, and affiliates
- Civil liability for individuals and other entities
- Criminal liability for accounting violations
- Conspiracy and aiding & abetting

Corporate governance and compliance

- Auditor obligations
- Seven minimum steps for an effective compliance programme
- Common FCPA compliance failures
- Responsibilities of the board of directors and senior management
- Sarbanes-Oxley certifications for public companies

Red flags and risk indicators

- 15 common warning signs of potential FCPA violations
- *Exercise Sheet – Identifying red flags*

FCPA penalties, sanctions, and remedies

- Resolutions and settlements
- Types of resolutions with the DOJ
- Types of resolutions with the SEC

Miscellaneous and practical issues

- Working with agents and consultants
- Challenges in joint ventures and third-party engagements
- Unique aspects of FCPA investigations in multinational settings
- *Case Study: Recent FCPA enforcement cases (e.g. 2013)*
- *Exercise Sheet – Scenario-based discussion*

Presenter



Manoj Nair

Manoj Nair is a Partner with SVM Contract Consultants. He has over 25 years of professional experience in consulting and training. He advises clients on how to improve their contracts and take preventative steps to reduce claims. He has advised companies in India and around the world on procurement/contract management processes, tender/bid management, FIDIC conditions of contract, vendor management, supply-chain contractual risk, contract negotiations, contract administration, claims management, contract drafting, bankruptcy laws and US FCPA and UK Bribery Act, anti-money laundering and counter terrorism financing, and dispute resolution.

He has worked with diverse clientele throughout his career including companies from the construction, energy, power, EPC, telecoms, IT, travel, insurance, manufacturing, media, banking and oil and gas sectors.

He has extensive training experience and has to date conducted 350 **+** corporate training's, on topics including: contract drafting and negotiations, contract/procurement management, tender/bid management, outsourcing contracts, proposal writing, vendor management, negotiations for supply chain managers, FIDIC Conditions of Contract, US FCPA and UK Bribery Act, anti-money laundering and counter-terrorism financing, business case writing, claims management and negotiations.
He is fluent in English and Hindi.

Course dates

29 January 27	**Live online** 09:30-16:45 **UK (London)** (UTC+00) *Course code 16986*	GBP **599** ~~699~~ EUR **839** ~~979~~ USD **963** ~~1,119~~ **Until 04 Dec**
2 July 27	**Live online** 09:30-16:45 **UK (London)** (UTC+01) *Course code 17283*	GBP **599** ~~699~~ EUR **839** ~~979~~ USD **963** ~~1,119~~ **Until 07 May**

How to book

Online:
ipi.academy/3341

Alternatively contact us to book, or if you have any queries:

Email:
info@ipiacademy.com

Phone:
+44 (0)20 7749 4749

Discounts

- Booking more than one delegate on any one date qualifies for a **30% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee
The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note
IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions
The rest of the our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

Run this programme in-house for your whole team

Coming to IPI Academy for your in-house training provides an all-inclusive service which gives you access to a wide variety of content, learning platforms and delivery mechanisms as well as your own personal training adviser who will work with you from the initial enquiry through to feedback and follow-up after the programme.

With over 600 trainers, all practitioners and experts across a huge range of fields, we can provide the training you need, where you need it, when you need it, and at a price which suits your budget. Our approach to tailored learning and development consists of designing and delivering the appropriate solution for each client.

For your FREE consultation and to find out more about how we can work with you to solve your training needs, please contact our training advisers:



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IPI Academy

IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

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